



Green Street Advisors

Research Associate (Newport Beach, CA):

Overview: Green Street Advisors is the preeminent independent research, trading and consulting firm concentrating on Real Estate Investment Trusts (REITs) and other publically traded real estate companies. Green Street Advisors seeks highly motivated candidates with relevant work experience and superior academic credentials to join its research team. Green Street offers the unique opportunity to advance a career in equity research as part of well-respected, experienced and acclaimed research team. Our Researchers typically focus by industry sector (e.g. residential, office, hotels). Each industry sector is headed by a Senior Analyst or Managing Director.

The Associate will be responsible for the following key job functions:

- Supporting Senior Analysts in preparing and publishing a wide range of research reports.
- Preparing and maintaining complex financial models/valuation, projections, and databases.
- Demonstrating strong industry knowledge and business judgment.
- Applying sound understanding and use of finance and valuation techniques.
- Collecting and organizing real estate information on markets and submarkets throughout the United States.
- Demonstrating resourcefulness by seeking out new and unusual sources of information.
- Closely following and understanding real estate equity market activity; demonstrating insight into equity market activity.
- Understanding the implications and impact of news events and economic forces on specific companies, sectors, and assets.
- Interacting with the firm's Senior Analysts, REIT management teams, and institutional investors to share perspective on industry and covered companies.
- Analyzing diverse data to form a cohesive macroeconomic outlook.
- Valuing a number of REITs using a combination of quantitative and qualitative analyses.
- Becoming a FINRA registered representative, by taking regulatory exams.

Qualifications: In addition to a strong work ethic and motivation to learn, the Associate position requires the following skills: meticulous attention to detail, strong financial modeling and valuation skills, exceptional research and communication (both written and verbal), high level of organization, creativity and resourcefulness. Strong analytical skills and a background in finance are required. The ideal candidate will have:

- A Bachelors degree or higher with high distinction in finance, accounting, real estate, economics, or a related field from a top-tier school.
- A MBA degree from a top-tier program and/or with a Chartered Financial Analyst (CFA) designation a plus.
- Experience and/or working knowledge in publicly traded real estate securities, general securities, capital markets, or conducting financial/economic research.
- The ability to multi-task effectively while maintaining accuracy.
- Strong working knowledge of financial statements and SEC filings.
- Expert knowledge of Microsoft Excel. Access knowledge a plus.

Green Street Advisors, Inc. is an Equal Opportunity Employer