

Research Analyst (Newport Beach, CA):

Overview: Green Street Advisors is the preeminent independent research, trading and consulting firm concentrating on Real Estate Investment Trusts (REITs) and other publically traded real estate companies. Green Street Advisors seeks highly motivated candidates with relevant work experience and superior academic credentials to join its research team. Green Street offers the unique opportunity to advance a career in equity research as part of well-respected, experienced and acclaimed research team. Our Researchers typically focus by industry sector (e.g. residential, office, hotels). Each industry sector is headed by a Senior Analyst or Managing Director.

The Research Analyst will be responsible for the following key job functions:

- Maintaining an exceptional depth of research coverage on a group of publicly traded real estate companies (typically ranging from 5-15).
- Analyzing securities using a bottom-up approach.
- Applying sound understanding and use of finance and valuation techniques.
- Creating and maintaining complex financial models utilizing geographic market research, advanced financial, economic, quantitative and qualitative methods, including discounted cash flow, net asset valuation, comparable multiples, valuation and scenario analysis.
- Closely following and understanding real estate equity market activity; demonstrating insight into equity market activity.
- Understanding the implications and impact of news events and economic forces on specific companies, sectors, and assets.
- Demonstrating strong working knowledge of financial statements including balance sheets, income statements and cash flow.
- Demonstrating strong working knowledge of the structure and content of SEC filings including 10-Ks and 10-Qs.
- Multi-tasking effectively while maintaining accuracy.
- Demonstrating strong industry knowledge and business judgment.
- Developing relationships and maintaining regular interaction with management teams of covered companies and industry contacts.
- Demonstrating exceptional writing skills, including drafting research reports and notes with minimal edits and meticulous attention to detail.
- Presenting ideas and investment recommendations to institutional investors.
- Working with top management to develop key industry themes.
- Becoming a FINRA registered representative, by taking regulatory exams.

Qualifications: In addition to the functions listed above, Analysts typically join our staff with direct industry experience in publicly traded real estate securities, general securities, capital markets or conducting financial/economic research. The ideal candidate will have:

- A Bachelors degree or higher with high distinction in finance, accounting, real estate, economics, or a related field from a top-tier school.
- A MBA degree from a top-tier program and/or Chartered Financial Analyst (CFA) designation.
- Superior financial modeling and valuation skills.
- Exceptional research and communication skills (both written and verbal).

Green Street Advisors, Inc. is an Equal Opportunity Employer