

Consulting Associate (Newport Beach, CA):

Overview: Green Street Advisors' consulting group seeks highly motivated candidates with relevant work experience and superior academic credentials to join its team. Working as a consultant at Green Street provides the unique opportunity to launch or advance a career in the real estate/REIT sector as part of an established, independent, and respected team. The Consultant will focus on diverse projects across multiple property sectors, including multi-family, healthcare, industrial, lodging, office, and retail.

The Consulting Associate will work with the firm's senior analysts and clients to perform the following key job functions and tasks:

- Financial modeling and valuation analysis.
- Analyzing investment themes and strategies.
- Conducting due diligence on potential investment opportunities.
- Completing competitive landscape studies including detailed financial and operational benchmarking.
- Analyzing company-specific strategies and events including public vs. private structuring, operating partnership unit (OP unit) transactions, relative sector/market comparisons, and other ad-hoc analyses.
- Understanding the implications and the impact of news, events, and economic forces on specific companies, sectors, markets, and assets.
- Preparing reports and conducting analyses for internal and business development purposes.

In addition to a strong work ethic and desire to learn, Green Street is looking for individuals with a combination of the following skills to fill the Consulting Associate position:

- A Bachelors degree or higher in finance, accounting, real estate, economics, or a related field.
- Excellent financial modeling skills.
- Experience and/or working knowledge of the private real estate market, publicly traded real estate securities, general securities, capital markets, or conducting financial/economic research.
- The ability to multi-task effectively and handle a large number and variety of tasks while maintaining accuracy.
- Exceptional communication skills with the ability to express sophisticated concepts and information in oral and written form.
- Superb project management skills, including the ability to effectively organize, synthesize and draw conclusions from large quantities of information.
- Quick learner, enthusiastic.
- Ability to work independently as well as collaboratively.
- Expert knowledge of Microsoft Excel and PowerPoint is required. Access knowledge is a plus.
- Prior strategic consulting experience with leading strategic consulting firms is a plus.
- MBA and/or CFA are a plus.

Green Street Consulting offers a competitive salary and benefits package that includes health, dental, life insurance, long term disability, paid vacation, and holidays, and a 401(k) match. We also offer voluntary benefits such as flexible spending and vision. We have a very friendly, casual culture and a casual dress code.

Green Street Advisors, Inc. is an Equal Opportunity Employer